

The Sage 200 Suite is perfect for businesses who want to pick and choose specialist software that fits their business processes and integrates to share relevant information across departments and sites.

- Build the software that suits your business. You choose the software that will provide each of your departments with specialist tools that are easily customised to best fit the way they work.
- Give your people customisable screens of their specific workflow and key performance indicators offering them focus and the information they need to react quickly and influence their people.
- Provide your people with one view of the customer, save manpower across departments by working from one database that gives everybody one up-to-date and accurate view of the customer.

In summary Sage 200 enables effective process management end-to-end –

The Sage 200 suite includes the applications needed to manage information and processes in every part of your business. For example, it supports you in managing the whole process of customer acquisition – from the initial marketing campaign and lead generation, through the quotation process to successfully winning the order – through to order fulfilment, and flowing on to providing outstanding customer service in the future.

Sharing data for a unified view of the customer –

The Sage 200 suite helps your people access a more concise, accurate and complete view of your customers and their every interaction with your organisation, for example, sales and marketing, order dispatch, project management or credit control. By integrating your business processes, Sage 200 allows staff to view the same data. Time previously spent re-entering data is saved and accuracy is improved, while customer requirements can be identified and fulfilled quickly and profitably.

Fast return on investment with rapid, easy deployment and customisation –

All Sage 200 suite applications can be quickly deployed and mapped to specific business requirements, ensuring that you are up and running quickly with software that's right for your business. As well as having options to configure applications, where appropriate, the software can be customised by K&M to suit particular business processes.

Flexibility and choice to match your business –

We understand that every business has its own requirements in terms of the functionality and level of integration they need. The Sage 200 suite provides your business with a solid and dependable software platform. All components of the Sage 200 suite are designed to work together, minimising interoperability issues. In addition, your business benefits from simplified ownership and a single point of contact and accountability.

Supporting industry specific operations –

Sage 200 supports operations specific to particular industries, notably Construction, Manufacturing, Retail, Wholesale and Distribution. Beyond that, Sage has alliances with over 900 third-party software developers give you access to an exceptionally wide range of software and hardware options that can be integrated with your Sage software.

Information Management –

Information Management is all about making information within the Suite more available to users in their day to day roles - Sage 200 embraces this in a number of ways, including workspaces, Business Intelligence and reporting. The Sage 200 Suite provides users with market leading reporting capabilities; ranging from an easy to use interface and an extensive range of inbuilt reports, through to Sage 200 Business Intelligence which sits at the heart of the Suite, and is available to all customers adopting Sage 200. Users can easily create additional reports to meet specific requirements.

Complimenting this, the Suite includes workspaces which have been designed to give you business critical information 'at a glance' on your desktop. Their design makes it quicker and easier to access related information. The designer tool provided enables users to configure user defined workspaces to meet individual requirements. Workspaces can pull together information across the entire Suite and as well as providing designers with the capability to report on data from external data sources via the Sage 200 desktop.

In summary, K&M Computer Systems will work with you to give you the precise and appropriate solution you need to help you in your business, please contact us to arrange a meeting or come to one of our business seminars to see the latest benefits of the Sage 200 suite.